Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



中國太平洋保險(集團)股份有限公司

# CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability) (Stock Code: 02601)

# 2024 First Quarter Report

This announcement is made by China Pacific Insurance (Group) Co., Ltd. (the "Company") pursuant to Part XIVA of the SFO and Rules 13.09 and 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The financial data of the Company for the first quarter of 2024 are unaudited and have been prepared in accordance with the PRC Accounting Standards for Business Enterprises.

# §1 Important Information

1.1 The Board of Directors, the Board of Supervisors, the directors, the supervisors and the senior management of the Company warrant that the contents of this quarterly report are true, accurate and complete and that there is no false representation, misleading statement or material omission in this quarterly report; and they severally and jointly accept responsibility for the contents of this quarterly report.

1.2 The 2024 First Quarter Report of the Company was considered and approved at the 3rd meeting of the 10th Board of Directors of the Company on 26 April 2024, which 13 directors were required to attend and all of them attended in person.

1.3 The financial data contained in the 2024 First Quarter Report of the Company are unaudited and have been prepared in accordance with the PRC Accounting Standards for Business Enterprises.

1.4 Mr. FU Fan (person in charge of the Company), Mr. ZHANG Yuanhan (person in charge of accounting and Chief Actuary) and Ms. XU Zhen (Head of the Accounting Department) warrant the truthfulness, accuracy and completeness of the financial statements contained in this quarterly report.

# §2 Key Financial Information

### 2.1 Key accounting data and financial indicators

|  |  | unit: RMB million   |
|--|--|---|
|  | For the three months ended 31 March 2024 | Compared with the three months<br>ended 31 March 2023 (%) |
| Operating income   | 95,428                                   | 1.1   |
| Net profit <sup>note</sup>                                     | 11,759                                   | 1.1   |
| Net profit net of non-recurring profit or loss <sup>note</sup> | 11,752                                   | 1.5   |
| Net cash flows from operating activities                       | 49,887                                   | 1.1   |
| Basic earnings per share (RMB) <sup>note</sup>                 | 1.22                                     | 1.1   |
| Diluted earnings per share (RMB) <sup>note</sup>               | 1.22                                     | 1.1   |
| Weighted average return on equity (%) <sup>note</sup>          | 4.6                                      | (0.3pt)   |

|                        | 31 March 2024 | 31 December 2023 | Change (%) |
|------------------------|---------------|------------------|------------|
| Total assets           | 2,441,419     | 2,343,962        | 4.2        |
| Equity <sup>note</sup> | 257,885       | 249,586          | 3.3        |

Note: Attributable to shareholders of the parent.

### 2.2 Non-recurring items

|  | unit: RMB million                        |
|--|--|
| Non-recurring items  | For the three months ended 31 March 2024 |
| Government grants recognised in current profit or loss                 | 38                                       |
| Other net non-operating income and expenses other than aforesaid items | (25)                                     |
| Effect of income tax relating to non-recurring profit or loss          | (6)                                      |
| Total  | 7  |

2.3 Significant changes of key accounting data and financial indicators and reasons for such changes

□Applicable √Not applicable

### §3 Shareholder Information

### As at the end of the reporting period, the Company had no shares with selling restrictions.

Total number of shareholders as at the end of the reporting period: 143,073 (including 139,080 holders of A shares and 3,993 holders of H shares) Shares held by top ten shareholders Numbe Increase or r of decrease (+ Number shares Percenta Total number or -) of of shares subject Types of ge of the Type of Name of shareholders of shares shareholding held with to shareholders sharehold shares held during the selling pledge ing reporting restriction or lockperiod up period Overseas **HKSCC Nominees Limited** 28.82% 2,772,551,107 -32,000 H Share legal person State-owned 14.05% 1,352,129,014 A Share Shenergy (Group) Co., Ltd. legal person State-owned 13.35% 1,284,277,846 A Share Hwabao Investment Co., Ltd. legal person Shanghai State-Owned Assets State-owned 6.34% 609,929,956 A Share legal person Operation Co., Ltd.

unit: share

| Shanghai Haiyan Investment<br>Management Company<br>Limited  | State-owned<br>legal person | 4.87% | 468,828,104 | -          | -                    | - | A Share |
|--|-----------------------------|-------|-------------|------------|----------------------|---|---------|
| China Securities Finance Co.,<br>Ltd.  | Others                      | 2.82% | 271,089,843 | -          | -                    | - | A Share |
| НКЅСС  | Others                      | 2.42% | 232,761,997 | -3,763,995 | -                    | - | A Share |
| Shanghai International Group<br>Co. Ltd.   | State-owned<br>legal person | 1.66% | 160,000,000 | -          | -                    | - | A Share |
| Yunnan Hehe (Group) Co., Ltd.  | State-owned<br>legal person | 0.95% | 91,868,387  | -          | -                    | - | A Share |
| Shanghai Jiushi (Group) Co.,<br>Ltd.   | State-owned<br>legal person | 0.95% | 90,949,460  | +1,211,700 | -                    | - | A Share |
| Description of related<br>relations or concerted<br>actions among the aforesaid<br>shareholders HKSCC Nominees Limited and HKSCC are related, as the former is a wholly-owned<br>subsidiary of the latter; Shanghai State-Owned Assets Operation Co., Ltd. and Shanghai<br>International Group Co. Ltd. are acting in concert, as the former is a wholly-owned<br>subsidiary of the latter. Other than this, the Company is not aware of any related<br>relations or concerted actions among the above-mentioned shareholders.   |                             |       |             |            | Shanghai<br>ly-owned |   |         |
| Description of securities<br>margin trading and<br>refinancing business by top<br>10 shareholders and top 10<br>shareholders without selling<br>restrictions, if any.<br>As at the beginning of the reporting period, the number of shares held by Shanghai Jiushi<br>(Group) Co., Ltd. was 89,737,760, a shareholding percentage of 0.93%, and the number of<br>shares lent and yet to be returned by Shanghai Jiushi was 1,211,700, representing 0.01%<br>of the total share capital of the Company. As of the end of the reporting period, all the<br>shares lent by Shanghai Jiushi (Group) Co., Ltd. had been returned. |                             |       |             |            | umber of<br>g 0.01%  |   |         |

1. As at the end of the reporting period, the Company did not issue any preferred shares.

2. The shareholding of the top ten shareholders is based on the lists of registered shareholders provided by China Securities Depository and Clearing Corporation Limited Shanghai Branch (A share) and Computershare Hong Kong Investor Services Limited (H share) respectively. Shareholder types are based on "account types" as registered with China Securities Depository and Clearing Corporation Limited Shanghai Branch.

3. The shares held by HKSCC Nominees Limited are held on behalf of its clients. As SEHK does not require such shareholders to disclose to HKSCC Nominees Limited whether the shares held by them are subject to pledge or lock-up period, HKSCC Nominees Limited is unable to calculate, or make available such data. Pursuant to Part XV of the SFO, a Substantial Shareholder is required to give notice to SEHK and the Company on the occurrence of certain events including a change in the nature of its interest in shares such as the pledging of its shares. As at the end of the reporting period, the Company is not aware of any such notices from Substantial Shareholders under Part XV of the SFO.

4. HKSCC is the nominal holder of shares traded through Shanghai-Hong Kong Connect Programme.

### §4 Business Review

For the reporting period, the Company realised insurance revenue of RMB66.968 billion, representing an increase of 2.4% as compared with the same period of 2023. Of this, insurance revenue from CPIC Life amounted to RMB20.859 billion, down by 5.1%; that from CPIC P/C<sup>note 1</sup> RMB45.556 billion, up by 5.9%. Net profits<sup>note 2</sup> amounted to RMB11.759 billion,

up by 1.1%.

Notes:

1. Consolidated data of CPIC P/C and its subsidiary, Pacific Anxin Agricultural Insurance Co., Ltd.

2. Attributable to shareholders of the parent.

### **CPIC Life**

In the first quarter of 2024, amid steady recovery of China's economy, CPIC Life persisted in high-quality development, moved firmly towards the vision of "a life insurer with the best customer experience and long-term commitments", consolidated achievements of the first

phase of Changhang Transformation and initiated its second phase, which aims to deepen the transformation and build a cycle of value creation that is customer-oriented and driven by channel diversification, all-around operational support and value management. During the reporting period, the subsidiary reported RMB105.950 billion in written premiums, and of this, new business premiums amounted to RMB32.833 billion, up by 0.4% year on year; new business value amounted to RMB5.191 billion, an increase of 30.7% from the same period of 2023; insurance revenue reached RMB20.859 billion, down by 5.1%.

The agency channel continued to deepen the restructuring centring on "3 Directions and 5 Mosts", focused on agent activity management, enhanced standardised sales process, and improved agent capabilities in conducting professional, independent sales activities; upgraded the system of agent recruitment and coaching which was differentiated for high-quality agents to promote development of productive new recruits and high-performing teams; put in place a differentiated customer resources management (CRM) system specific to customer segments, deepened integration of products and services, so as to strengthen comprehensive sales and CRM capabilities of agents, and improve the succession of high-performing teams and the mix of the agency force. Those measures delivered tangible benefits: first, steady business growth, with written premiums from the agency channel amounting to RMB84.864 billion during the reporting period, and of this, new business premiums RMB16.124 billion, a year-on-year growth of 31.3%; second, stable headcount of high-performing agents, with sustained improvement in productivity and income, evidenced by monthly average FYP per Uagent of RMB83,000, up by 33.7%, and monthly average FYC per U-agent of RMB9,313, up by 14.1%; third, initial success of high-quality recruitment and coaching, with increase in number of new recruits, and improvement in their business contribution and productivity; fourth, steady improvement in business quality, manifest in 13-month policy persistency ratio of 96.9%, up by 1.0pt, and 25-month policy persistency ratio of 92.9%, up by 7.3pt.

In bancassurance, we adhered to high-quality development, deepened strategic partnerships to solidify cooperation; focused on professional capacity-building, enhanced standardised conduct management; promoted CRM of high net-worth customers, continued to enhance the supply of products and services, and enhanced precise management based on customer segmentation. During the reporting period, bancassurance reported RMB12.379 billion in written premiums, and of this, new business premiums RMB8.718 billion, down by 21.8% from the same period of 2023, due to regulatory requirement for consistency between filed

3

commissions and actual commissions.

The group channel pushed for integrated development of short-term insurance business, established and improved management system of work-site marketing, strengthened ability to customise products for key industries and key clients, continued to optimise business mix of short-term insurance, and strived for both renewal and acquisition of inclusive insurance business. During the reporting period, the channel recorded RMB8.646 billion in written premiums, and of this, new business premiums from work-site marketing amounted to RMB590 million, an increase of 45.5% year on year.

unit: RMB million 2023 For the 3 months ended 31 March 2024 Changes (%) Written premiums 105,950 108,457 (2.3) Agency channel 84,864 86,511 (1.9) New policies 16,124 12,277 31.3 Regular premium business 10,585 8,443 25.4 **Renewed** policies 68,740 74,234 (7.4)Bancassurance channel 12,379 12,289 0.7 New policies 8,718 11,145 (21.8)**Renewed** policies 3,661 1,144 220.0 Group channel 8,646 9,617 (10.1) New policies 7,949 9,239 (14.0)697 **Renewed** policies 378 84.4 Other channelsnote 40 61 52.5

Note: Other channels include telemarketing & internet sales.

### CPIC P/C

CPIC P/C centred on the 5 priorities of financial service, deepened deployment in fin-tech, green finance, and inclusive finance, stepped up systematic capacity-building, promoted CRM, enhanced business quality control, and maintained the momentum of sustainable, high-quality development. In response to regulatory requirements, automobile insurance intensified business quality control and expense management, proceeded with transformation of NEV automobile insurance, and achieved reduction of costs and improvement in business mix. Non-auto business strived to meet needs of China's national initiatives and social and economic development, fostered engines of development, strengthened risk identification and management in key areas, and delivered coordinated development of quality and quantity. In agricultural insurance, the company seized opportunities of the Rural Invigoration Initiative, pushed for expansion of risk coverage and increase in levels of protection, stepped up innovation in products of "agricultural insurance +" and services, so as to meet diverse needs of customers.

In the first quarter of 2024, CPIC P/C maintained industry leadership in business development, with reasonable premium growth and stable profitability. It recorded RMB62.491 billion in primary premium income, up by 8.6% from the same period of 2023. Of this, automobile insurance contributed RMB26.477 billion, up by 2.2%, and non-auto insurance RMB36.014 billion, up by 13.8%. Insurance revenue amounted to RMB45.556 billion, up by 5.9%, with an underwriting combined ratio of 98.0%, down by 0.4pt year on year.

|                                 |        |        | unit: RMB million |
|---------------------------------|--------|--------|-------------------|
| For the 3 months ended 31 March | 2024   | 2023   | Changes (%)       |
| Direct business premiums        | 62,491 | 57,543 | 8.6               |
| Auto insurance                  | 26,477 | 25,897 | 2.2               |
| Non-auto insurance              | 36,014 | 31,646 | 13.8              |

### Asset management

Since the beginning of the year, China's A-share market experienced a V-shaped recovery, with treasury bond yields staying low. The Company maintained a largely stable asset allocation based on profiles of liabilities. Under the guidance of Strategic Asset Allocation (SAA), it vigorously increased allocation into long-term fixed income assets to extend asset duration, while conducting Tactical Asset Allocation (TAA) with flexibility. In a low interest rate environment, it focused on equity investment instruments with low valuation, high dividend yield and long-term, positive earnings outlook, while steadily promoting innovative allocation models and investment strategies.

As at the end of the reporting period, Group investment assets amounted to RMB2,344.793 billion, an increase of 4.2% from the end of 2023. During the reporting period, net investment yield on investment assets of the Company was 0.8%, remained relatively stable as compared with the same period of 2023; total investment yield was 1.3%, down by 0.1pt year on year.

| For the three months ended 31 March          | 2024 | 2023 | Changes |
|--|------|------|---------|
| Net investment yield (%) <sup>note 1</sup>   | 0.8  | 0.8  | -       |
| Total investment yield (%) <sup>note 2</sup> | 1.3  | 1.4  | (0.1pt) |

Notes:

1. Net investment yield was not annualised. Net investment as the numerator in the calculation of net investment yield included interest income, dividend income and rental income from investment properties, etc. Average investment assets as the denominator in the calculation of net investment yield are computed based on the Modified Dietz method.

<sup>2.</sup> Total investment yield was not annualised. Total investment as the numerator in the calculation of total investment yield included interest income, dividend income, gains/(losses) from securities trading, gains/(losses) arising from changes in fair value and rental income from investment properties, etc. Average investment assets as the denominator in the calculation of total investment yield are computed based on the Modified Dietz method.

# §5 Other Information

5.1 Other significant information pertaining to the business operation of the Company during the reporting period that deserves attention from investors □Applicable √Not applicable

5.2 Solvency

Please refer to the summaries of quarterly solvency reports (excerpts) published on the websites of SSE (www.sse.com.cn), SEHK (www.hkexnews.hk), LSE (www.londonstockexchange.com) and the Company (www.cpic.com.cn) for information about the solvency of major insurance subsidiaries of the Company.

# Definitions

In this report, unless the context otherwise requires, the following terms shall have the meanings set out below:

| "the Company" or "the Group" | China Pacific Insurance (Group) Co., Ltd.  |
|------------------------------|--|
| "CPIC Life"                  | China Pacific Life Insurance Co., Ltd., a subsidiary of China Pacific Insurance (Group) Co.,<br>Ltd.   |
| "CPIC P/C"                   | China Pacific Property Insurance Co., Ltd., a subsidiary of China Pacific Insurance (Group)<br>Co., Ltd.   |
| "SSE"                        | Shanghai Stock Exchange  |
| "SEHK"                       | The Stock Exchange of Hong Kong Limited  |
| "LSE"                        | London Stock Exchange  |
| "SFO"                        | The Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)  |
| "Substantial Shareholder"    | Has the meaning given to it under the Securities and Futures Ordinance, being a person<br>who has an interest in the relevant share capital of the Company, the nominal value of<br>which is equal to or more than 5% of the nominal value of the relevant share capital of<br>the Company |
| "RMB"                        | Renminbi   |
| "pt"                         | Percentage point   |

By Order of the Board China Pacific Insurance (Group) Co., Ltd.

### FU Fan

Chairman

Hong Kong, 26 April 2024

As at the date of this announcement, the Executive Directors of the Company are Mr. FU Fan and Mr. ZHAO Yonggang; the Non-executive Directors are Mr. HUANG Dinan, Mr. WANG Tayu, Mr. CHEN Ran, Mr. ZHOU Donghui, Ms. LU Qiaoling and Mr. John Robert DACEY; and the Independent Non-executive Directors are Ms. LIU Xiaodan, Ms. LAM Tyng Yih, Elizabeth, Ms. LO Yuen Man, Elaine, Mr. CHIN Hung I David and Mr. JIANG Xuping.

# §6 APPENDIX

# 6.1

## CONSOLIDATED BALANCE SHEET

31 March 2024

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

| Prepared by: China Pacific Insokance (GROOP) CO., LTD.              |               | in RMB million   |
|---|---------------|------------------|
| ITEM  | 31 March 2024 | 31 December 2023 |
|   | (unaudited)   | (audited)        |
| ASSETS  |               |                  |
| Cash at bank and on hand  | 42,723        | 31,455           |
| Derivative financial assets   | 17            | 17               |
| Securities purchased under agreements to resell                     | 14,363        | 2,808            |
| Term deposits   | 150,483       | 165,501          |
| Financial Investments:  |               |                  |
| Financial assets at fair value through profit or loss               | 611,910       | 581,602          |
| Financial assets at amortised cost                                  | 76,318        | 82,334           |
| Debt investments at fair value through other comprehensive income   | 1,298,877     | 1,247,435        |
| Equity investments at fair value through other comprehensive income | 109,610       | 97,965           |
| Insurance contract assets   | -             | 335              |
| Reinsurance contract assets   | 41,063        | 39,754           |
| Long-term equity investments  | 22,973        | 23,184           |
| Restricted statutory deposits                                       | 7,017         | 7,105            |
| Investment properties   | 10,502        | 10,667           |
| Fixed assets  | 18,674        | 18,925           |
| Construction in progress  | 2,459         | 2,459            |
| Right-of-use assets   | 3,136         | 3,365            |
| Intangible assets   | 6,881         | 7,117            |
| Goodwill  | 1,357         | 1,357            |
| Deferred income tax assets  | 7,479         | 7,076            |
| Other assets  | 15,577        | 13,501           |
| Total assets  | 2,441,419     | 2,343,962        |

# CONSOLIDATED BALANCE SHEET (CONTINUED)

31 March 2024

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

|   |               | in RMB million   |
|---|---------------|------------------|
| ITEM  | 31 March 2024 | 31 December 2023 |
|   | (unaudited)   | (audited)        |
| LIABILITIES AND EQUITY                            |               |                  |
| Derivative financial liabilities                  | 36            | 21               |
| Securities sold under agreements to repurchase    | 91,974        | 115,819          |
| Premium received in advance                       | 4,756         | 17,026           |
| Employee benefits payable                         | 6,679         | 9,247            |
| Taxes payable                                     | 3,730         | 3,536            |
| Bonds payable                                     | 10,117        | 10,285           |
| Insurance contract liabilities                    | 1,998,343     | 1,872,620        |
| Commission and brokerage payable                  | 6,798         | 5,861            |
| Insurance premium reserves                        | 436           | 251              |
| Lease liabilities                                 | 2,901         | 3,095            |
| Deferred income tax liabilities                   | 1,402         | 1,119            |
| Other liabilities                                 | 37,976        | 37,378           |
| Total liabilities                                 | 2,165,148     | 2,076,258        |
| Issued capital                                    | 9,620         | 9,620            |
| Capital reserves                                  | 79,953        | 79,950           |
| Other comprehensive income                        | 4,523         | 7,992            |
| Surplus reserves                                  | 5,114         | 5,114            |
| General reserves                                  | 25,498        | 25,462           |
| Retained profits                                  | 133,177       | 121,448          |
| Equity attributable to shareholders of the parent | 257,885       | 249,586          |
| Non-controlling interests                         | 18,386        | 18,118           |
| Total equity                                      | 276,271       | 267,704          |
| Total liabilities and equity                      | 2,441,419     | 2,343,962        |

**Fu Fan** Legal Representative Zhang Yuanhan Principal in charge of Accounting Affairs

### CONSOLIDATED INCOME STATEMENT

# For the three months ended 31 March 2024

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

| ITEM   | For the three<br>months ended<br>31 March 2024<br>(unaudited) | For the three<br>months ended<br>31 March 2023<br>(unaudited) |
|--|---|---|
| I. Operating income  | 95,428  | 94,386  |
| Insurance revenue  | 66,968  | 65,390  |
| Interest income  | 13,976  | 14,812  |
| Investment (loss)/income   | (1,547)   | 1,100   |
| Including: Share of (losses)/profits of associates<br>and joint ventures   | (136)   | 451   |
| Other income   | 77  | 60  |
| Gains arising from changes in fair value   | 15,104  | 12,198  |
| Exchange gains/(losses)  | 13  | (137)   |
| Other operating income   | 837   | 963   |
| II. Operating expense  | (81,356)  | (79,474)  |
| Insurance service expenses   | (57,126)  | (55,615)  |
| Allocation of reinsurance premiums   | (3,817)   | (1,938)   |
| Less: Recoveries of insurance service expenses from reinsurers   | 3,804   | 1,687   |
| Insurance finance expenses for insurance contracts issued  | (22,132)  | (20,529)  |
| Less: Reinsurance finance income for reinsurance contracts held  | 608   | 122   |
| Changes in insurance premium reserves  | (185)   | (177)   |
| Interest expenses  | (665)   | (669)   |
| Commission and brokerage expenses  | (13)  | (32)  |
| Taxes and surcharges   | (87)  | (104)   |
| Operating and administrative expenses  | (1,500)   | (2,216  |
| Impairment losses on financial assets  | 37  | 246   |
| Other operating expenses   | (280)   | (249)   |
| III. Operating profit  | 14,072  | 14,912  |
| Add: Non-operating income  | 3   | 12  |
| Less: Non-operating expenses   | (28)  | (13)  |
| IV. Profit before tax  | 14,047  | 14,911  |
| Less: Income tax   | (1,959)   | (3,023)   |
| V. Net profit  | 12,088  | 11,888  |
| Classified by continuity of operations:  |   |   |
| Net profit from continuing operations  | 12,088  | 11,888  |
| Net profit from discontinued operations  | -   | -   |
| Classified by ownership of the equity:   |   |   |
| Attributable to shareholders of the parent   | 11,759  | 11,626  |
| Non-controlling interests  | 329   | 262   |
| VI. Other comprehensive income/(loss)  | (3,524)   | 6,590   |
| Other comprehensive income/(loss) that will not<br>be reclassified to profit or loss:                                    | 2,310   | 1,624   |
| Changes in the fair value of equity investments at<br>fair value through other comprehensive income                      | 2,893   | 1,687   |
| Insurance finance income/(expenses) for<br>insurance contracts issued that will not be<br>reclassified to profit or loss | (583)   | (63)  |

### CONSOLIDATED INCOME STATEMENT (CONTINUED)

For the three months ended 31 March 2024

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

|   |  | in RMB million                                 |
|---|--|--|
| ITEM  | For the three<br>months ended<br>31 March 2024 | For the three<br>months ended<br>31 March 2023 |
|   | (unaudited)                                    | (unaudited)                                    |
| Other comprehensive income/(loss) that will be reclassified to profit or loss:  | (5,834)  | 4,966  |
| Share of other comprehensive income/(loss) that<br>will be reclassified to profit or loss of investees<br>accounted for using the equity method | -  | (20)   |
| Changes in the fair value of debt instruments at fair value through other comprehensive income  | 29,622   | 5,295  |
| Changes in provisions for credit risks of debt<br>instruments at fair value through other<br>comprehensive income                               | (69)   | (232)  |
| Exchange differences on translation of foreign<br>operations  | -  | (12)   |
| Insurance finance income/(expenses) for<br>insurance contracts issued that will be<br>reclassified to profit or loss                            | (35,388)                                       | (65)   |
| Insurance finance income/(expenses) for<br>reinsurance contracts held that will be<br>reclassified to profit or loss                            | 1  | -  |
| VII. Total comprehensive income   | 8,564  | 18,478   |
| Attributable to shareholders of the parent  | 8,296  | 18,102   |
| Attributable to non-controlling interests   | 268  | 376  |
| VIII. Earnings per share  |  |  |
| Basic earnings per share (RMB per share)  | 1.22   | 1.21   |
| Diluted earnings per share (RMB per share)  | 1.22   | 1.21   |

**Fu Fan** Legal Representative Zhang Yuanhan Principal in charge of Accounting Affairs

For the three months ended 31 March 2024

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

|   |  | in RMB millior                                 |
|---|--|--|
| ITEM  | For the three<br>months ended<br>31 March 2024 | For the three<br>months ended<br>31 March 2023 |
|   | (unaudited)                                    | (unaudited)                                    |
| I Cash flows from operating activities  |  | · · ·  |
| Cash received from premium of insurance contracts issued  | 135,651  | 134,796  |
| Net cash received from reinsurance contracts issued   | -  | 224  |
| Net decrease in policy loans  | 1,197  | 1,080  |
| Refund of taxes and surcharges  | 10   | 10   |
| Cash received relating to other operating activities  | 1,169  | 1,205  |
| Sub-total of cash inflows   | 138,027  | 137,315  |
| Cash paid for claims under insurance contracts issued   | (49,079)                                       | (46,130  |
| Net cash paid under reinsurance contracts issued  | (539)  | -  |
| Net cash paid under reinsurance contracts held  | (507)  | (722   |
| Cash paid for commission and brokerage expenses   | (9,100)  | (8,904   |
| Cash paid to and on behalf of employees   | (8,648)  | (8,507   |
| Payments of taxes and surcharges  | (2,427)  | (2,477   |
| Cash paid relating to other operating activities  | (17,840)                                       | (21,251  |
| Sub-total of cash outflows  | (88,140)                                       | (87,991  |
| Net cash flows from operating activities  | 49,887   | 49,324   |
| II Cash flows from investing activities   |  |  |
| Cash received from disposal of investments  | 179,972  | 176,623  |
| Cash received from returns on investments and interest income                                     | 17,121   | 18,872   |
| Net cash received from disposal of subsidiaries and other business<br>entities                    | 46   | 39   |
| Net cash received from disposals of fixed assets, intangible assets<br>and other long-term assets | 11   | 34   |
| Sub-total of cash inflows   | 197,150  | 195,568  |
| Cash paid to acquire investments  | (195,567)                                      | (207,511                                       |
| Net cash paid to acquire subsidiaries and other business entities                                 | (11)   | -  |
| Cash paid to acquire fixed assets, intangible assets and other<br>long-term assets                | (952)  | (467   |
| Cash paid relating to other investing activities  | (3)  | (96  |
| Sub-total of cash outflows  | (196,533)                                      | (208,074                                       |
| Net cash flows from/(used in) investing activities  | 617  | (12,506  |
| III Cash flows from financing activities  |  |  |
| Cash received from bonds issued   | -  | 2,000  |
| Cash received relating to other financing activities  | 498  | 4,051  |
| Sub-total of cash inflows   | 498  | 6,051  |
| Cash repayments of borrowings   | (3,218)  | (400   |
| Cash payments for distribution of dividends, profits or interest<br>expenses                      | (786)  | (813   |
| Decrease in securities sold under agreements to repurchase, net                                   | (23,789)                                       | (33,724  |
| Cash paid relating to other financing activities  | (426)  | (652   |
| Sub-total of cash outflows  | (28,219)                                       | (35,589  |
| Net cash flows used in financing activities   | (27,721)                                       | (29,538)                                       |

### CONSOLIDATED CASH FLOW STATEMENT (CONTINUED)

For the three months ended 31 March 2024

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

|    |   |  | in RMB million                                 |
|----|---|--|--|
|    | ITEM  | For the three<br>months ended<br>31 March 2024 | For the three<br>months ended<br>31 March 2023 |
|    |   | (unaudited)                                    | (unaudited)                                    |
| IV | Effects of exchange rate changes on cash and cash equivalents | 9  | (129)  |
| v  | Net increase in cash and cash equivalents                     | 22,792   | 7,151  |
|    | Add: Cash and cash equivalents at the beginning of period     | 33,740   | 53,810   |
| VI | Cash and cash equivalents at the end of period                | 56,532   | 60,961   |

**Fu Fan** Legal Representative Zhang Yuanhan Principal in charge of Accounting Affairs

### **BALANCE SHEET**

### 31 March 2024

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

| ITEM  | 31 March 2024 | 31 December 2023 |
|---|---------------|------------------|
|   | (unaudited)   | (audited)        |
| ASSETS  |               |                  |
| Cash at bank and on hand  | 6,041         | 6,286            |
| Securities purchased under agreements to resell                     | 610           | -                |
| Term deposits   | 7,150         | 5,457            |
| Financial Investments:  |               | ·                |
| Financial assets at fair value through profit or loss               | 16,578        | 17,255           |
| Financial assets at amortised cost                                  | 11,359        | 12,644           |
| Debt investments at fair value through other comprehensive income   | 24,022        | 23,140           |
| Equity investments at fair value through other comprehensive income | 3,382         | 2,511            |
| Long-term equity investments  | 70,497        | 71,250           |
| Investment properties   | 3,090         | 3,123            |
| Fixed assets  | 992           | 1,035            |
| Construction in progress  | 3             | 3                |
| Right-of-use assets   | 351           | 371              |
| Intangible assets   | 227           | 237              |
| Deferred income tax assets  | 69            | 64               |
| Other assets  | 593           | 470              |
| Total assets  | 144,964       | 143,846          |
| LIABILITIES AND EQUITY  |               |                  |
| Securities sold under agreements to repurchase                      | 2,380         | 2,026            |
| Employee benefits payable   | 149           | 244              |
| Taxes payable   | 154           | 103              |
| Lease liabilities   | 393           | 416              |
| Deferred income tax liabilities                                     | 169           | -                |
| Other liabilities   | 731           | 778              |
| Total liabilities   | 3,976         | 3,567            |
| Issued capital  | 9,620         | 9,620            |
| Capital reserves  | 79,312        | 79,312           |
| Other comprehensive income  | 744           | 423              |
| Surplus reserves  | 4,810         | 4,810            |
| Retained profits  | 46,502        | 46,114           |
| Total equity  | 140,988       | 140,279          |
| Total liabilities and equity  | 144,964       | 143,846          |

**Fu Fan** Legal Representative Zhang Yuanhan Principal in charge of Accounting Affairs

#### **INCOME STATEMENT**

#### For the three months ended 31 March 2024

# Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

|   | in RMB million                                 |  |  |
|---|--|--|--|
| ITEM  | For the three<br>months ended<br>31 March 2024 | For the three<br>months ended<br>31 March 2023 |  |
|   | (unaudited)                                    | (unaudited)                                    |  |
| I. Operating income   | 925  | 777  |  |
| Interest income   | 443  | 520  |  |
| Investment income   | 81   | 30   |  |
| Including: Share of losses of associates and joint ventures   | (3)  | -  |  |
| Other income  | 3  | 3  |  |
| Gains arising from changes in fair value  | 226  | 152  |  |
| Exchange gains/(losses)   | 7  | (98)   |  |
| Other operating income  | 165  | 170  |  |
| II. Operating expenses  | (444)  | (388)  |  |
| Interest expenses   | (9)  | (8)  |  |
| Taxes and surcharges  | (20)   | (19)   |  |
| Operating and administrative expenses   | (380)  | (374)  |  |
| Impairment losses on financial assets   | 4  | 53   |  |
| Other operating expenses  | (39)   | (40)   |  |
| III. Operating profit   | 481  | 389  |  |
| Less: Non-operating expenses  | (1)  | -  |  |
| IV. Profit before tax   | 480  | 389  |  |
| Less: Income tax  | (96)   | (89)   |  |
| V. Net profit   | 384  | 300  |  |
| Classified by continuity of operations:   |  |  |  |
| Net profit from continuing operations   | 384  | 300  |  |
| Net profit from discontinued operations   | -  | -  |  |
| VI. Other comprehensive income/(loss)   | 325  | 28   |  |
| Other comprehensive income/(loss) that will not be reclassified to profit or loss:                                | 131  | 5  |  |
| Changes in the fair value of equity<br>investments at fair value through other<br>comprehensive income            | 131  | 5  |  |
| Other comprehensive income/(loss) that will be reclassified to profit or loss:                                    | 194  | 23   |  |
| Changes in the fair value of debt instruments<br>at fair value through other comprehensive<br>income              | 197  | 63   |  |
| Changes in provisions for credit risks of debt<br>instruments at fair value through other<br>comprehensive income | (3)  | (40)   |  |
| VII. Total comprehensive income   | 709  | 328  |  |

**Fu Fan** Legal Representative Zhang Yuanhan Principal in charge of Accounting Affairs

#### CASH FLOW STATEMENT

For the three months ended 31 March 2024

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

|     | in RMB r  |  |  |
|-----|---|--|--|
|     | ITEM  | For the three<br>months ended<br>31 March 2024 | For the three<br>months ended<br>31 March 2023 |
|     |   | (unaudited)                                    | (unaudited)                                    |
| T   | Cash flows from operating activities  |  |  |
|     | Cash received relating to other operating activities                            | 171  | 164  |
|     | Sub-total of cash inflows   | 171  | 164  |
|     | Cash paid to and on behalf of employees   | (272)  | (263)  |
|     | Payments of taxes and surcharges  | (10)   | (10)   |
|     | Cash paid relating to other operating activities                                | (211)  | (275)  |
|     | Sub-total of cash outflows  | (493)  | (548)  |
|     | Net cash flows used in operating activities                                     | (322)  | (384)  |
| П   | Cash flows from investing activities  |  |  |
|     | Cash received from disposal of investments                                      | 5,461  | 8,701  |
|     | Cash received from returns on investments and interest income                   | 392  | 447  |
|     | Sub-total of cash inflows   | 5,853  | 9,148  |
|     | Cash paid to acquire investments  | (5,490)  | (3,075)  |
|     | Cash paid to acquire fixed assets, intangible assets and other long-term assets | (18)   | (26)   |
|     | Sub-total of cash outflows  | (5,508)  | (3,101)  |
|     | Net cash flows from investing activities  | 345  | 6,047  |
| 111 | Cash flows from financing activities  | 0.0  | 0,011  |
|     | Increase in securities sold under agreements to repurchase,<br>net              | 355  | -  |
|     | Sub-total of cash inflows   | 355  | -  |
|     | Cash payments for distribution of dividends, profits or<br>interest expenses    | (6)  | (7)  |
|     | Decrease in securities sold under agreements to<br>repurchase, net              | -  | (3,919)  |
|     | Cash paid relating to other financing activities                                | (14)   | (5)  |
|     | Sub-total of cash outflows  | (20)   | (3,931)  |
|     | Net cash flows from/(used) in financing activities                              | 335  | (3,931)  |
| IV  | Effect of exchange rate changes on cash and cash equivalents                    | 7  | (89)   |
| V   | Net increase in cash and cash equivalents                                       | 365  | 1,643  |
|     | Add: Cash and cash equivalents at the beginning of period                       | 6,286  | 6,610  |
| VI  | Cash and cash equivalents at the end of period                                  | 6,651  | 8,253  |

**Fu Fan** Legal Representative Zhang Yuanhan Principal in charge of Accounting Affairs