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中國太平洋保險(集團)股份有限公司

CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability) (Stock Code: 02601)

2022 First Quarter Report

This announcement is made by China Pacific Insurance (Group) Co., Ltd. (the "Company") pursuant to Part XIVA of the SFO and Rules 13.09 and 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The financial data of the Company for the first quarter of 2022 are unaudited and have been prepared in accordance with the PRC Accounting Standards for Business Enterprises.

§1 Important Information

1.1 The Board of Directors, the Board of Supervisors, the directors, the supervisors and the senior management of the Company warrant that the contents of this quarterly report are true, accurate and complete and that there is no false representation, misleading statement or material omission in this quarterly report; and they severally and jointly accept responsibility for the contents of this quarterly report.

12 The 2022 First Quarter Report of the Company was considered and approved at the 17th meeting of the 9th Board of Directors of the Company on 28 April 2022, which 15 directors were required to attend and all of them attended in person.

1.3 The financial data contained in the 2022 First Quarter Report of the Company are unaudited and have been prepared in accordance with the PRC Accounting Standards for Business Enterprises.

14 Mr. KONG Qingwei (person in charge of the Company), Mr. ZHANG Yuanhan (person in charge of accounting and Chief Actuary) and Ms. XU Zhen (Head of the Accounting Department) warrant the truthfulness, accuracy and completeness of the financial statements contained in this quarterly report.

§2 Key Financial Information

2.1 Key accounting data and financial indicators

| | | unit: RMB million |
|--|---|--|
| | For the three months ended 31 March 2022 | Compared with the three months ended 31 March 2021 (%) |
| Operating income | 146,554 | (3.1) |
| Net profit ^{note} | 5,437 | (36.4) |
| Net profit net of non- recurring profit or loss ^{note} | 5,396 | (36.4) |
| Net cash flows from operating activities | 52,389 | 45.3 |
| Basic earnings per share (RMB) ^{note} | 0.57 | (36.4) |
| Diluted earnings per share (RMB) ^{note} | 0.57 | (36.4) |
| Weighted average return on equity (%) ^{note} | 2.4 | (1.5pt) |

| | 31 March 2022 | 31 December 2021 | Change (%) |
|------------------------|---------------|------------------|------------|
| Total assets | 2,025,715 | 1,946,164 | 4.1 |
| Equity ^{note} | 221,507 | 226,741 | (2.3) |

Note: Attributable to shareholders of the parent.

2.2 Non-recurring items

| | unit: RMB million |
|--|---|
| Non-recurring items | For the three months ended 31 March 2022 |
| Government grants recognised in current profit or loss | 52 |
| Custody fees of entrusted operation | 15 |
| Other net non-operating income and expenses other than aforesaid items | (9) |
| Effect of income tax relating to non-recurring profit or loss | (16) |
| Net non-recurring profit or loss attributable to non- controlling interests | (1) |
| Total | 41 |

Note: As an integrated insurance group, investment is one of the major businesses of the Group. Therefore, the non-recurring items do not include fair value gains/(losses) from financial assets at fair value through profit or loss and financial liabilities at fair value through profit or loss, etc., as well as investment income from the disposal of financial assets at fair value through profit or loss and financial iabilities at fair value through profit or loss and financial iabilities at fair value through profit or loss.

2.3 Significant changes of key accounting data and financial indicators and reasons for such changes

| Items | Change(%) | Main reason for the changes |
|---|-----------|--|
| Net profit ^{note} | (36.4) | Decrease in investment income |
| Net profit net of non-recurring profit or loss ^{note} | (36.4) | Decrease in investment income |
| Net cash flows from operating activities | 45.3 | Increase in cash received from premium income from direct insurance contracts |
| Basic earnings per share (RMB) ^{note} | (36.4) | Decrease in net profit attributable to shareholders of the parent |
| Diluted earnings per share (RMB) ^{note} | (36.4) | Decrease in net profit attributable to shareholders of the parent |
| Weighted average return on equity (%) ^{note} | (38.5) | Decrease in net profit attributable to shareholders of the parent |

Note: Attributable to shareholders of the parent.

§3 Shareholder Information

As at the end of the reporting period, the Company had no shares with selling restrictions.

| Shares held by top ten shareho | olders | | | | | | |
|---|---|---|--|---|--|---|---------------------|
| Name of shareholders | Types of shareholders | Percenta ge of the sharehold ing | Total number of shares held | Increase or decrease (+ or -) of shareholding during the reporting period | Number of shares held with selling restriction | Number of shares subject to pledge or lock- up period | Type of shares |
| HKSCC Nominees Limited | Overseas legal person | 28.82% | 2,772,582,429 | -97,600 | - | - | H Share |
| Shenergy (Group) Co., Ltd. | State-owned legal person | 13.79% | 1,326,776,782 | - | - | . <u> </u> | A Share |
| Hwabao Investment Co., Ltd. | State-owned legal person | 13.35% | 1,284,277,846 | - | - | | A Share |
| Shanghai State-Owned Assets Operation Co., Ltd. | State-owned legal person | 6.07% | 584,112,339 | - | - | · - | A Share |
| Shanghai Haiyan Investment Management Company Limited | State-owned legal person | 4.87% | 468,828,104 | - | - | | A Share |
| China Securities Finance Co., Ltd. | Others | 2.82% | 271,089,843 | - | - | - | A Share |
| НКЅСС | Others | 1.98% | 190,227,978 | -7,500,563 | - | | A Share |
| Shanghai International Group Co. Ltd. | State-owned legal person | 1.66% | 160,000,000 | - | - | - | A Share |
| Citibank, National Association | Others | 1.56% | 149,838,515 | -202,390 | - | | A Share |
| China Structural Reform Fund | State-owned legal person | 1.20% | 115,181,140 | - | - | - | A Share |
| Description of connected relations or concerted actions among the aforesaid shareholders | subsidiary of t International (subsidiary of t | he latter; Sh Group Co. L :he latter. O | and HKSCC are anghai State-Ov td. are acting i ther than this, ons among the a | wned Assets Op n concert, as the Company i | peration Co., the former s not aware | Ltd. and S is a wholl of any co | Shanghai y-owned |
| Description of securities margin trading and refinancing business by top 10 shareholders and top 10 shareholders without selling restrictions, if any. | None. | | | | | | |

Notes:

1. As at the end of the reporting period, the Company did not issue any preferred shares.

2. The shareholding of the top ten shareholders is based on the lists of registered shareholders provided by China Securities Depository and Clearing Corporation Limited Shanghai Branch (A share) and Computershare Hong Kong Investor Services Limited (H share) respectively. Shareholder types are based on "account types" as registered with China Securities Depository and Clearing Corporation Limited Shanghai Branch.

3. The shares held by HKSCC Nominees Limited are held on behalf of its clients. As SEHK does not require such shareholders to disclose to HKSCC Nominees Limited whether the shares held by them are subject to pledge or lock-up period, HKSCC Nominees Limited is unable to calculate, or make available such data. Pursuant to Part XV of the SFO, a Substantial Shareholder is required to give notice to SEHK and the Company on the occurrence of certain events including a change in the nature of its interest in shares such as the pledging of its shares. As at the end of the reporting period, the Company is not aware of any such notices from Substantial Shareholders under Part XV of the SFO.

4. HKSCC is the nominal holder of shares traded through Shanghai-Hong Kong Connect Programme.

5. Citibank, National Association is the depositary of the Company's GDRs, and the underlying A shares represented by GDRs are registered under its name in accordance with the applicable laws. Statistics provided by the depositary indicated that, by the end of the reporting period, the remaining number of GDRs was 29,967,703, representing 26.84% of the number of GDRs issued and approved by CSRC.

§4 Business Review

For the reporting period, the Company realised gross written premiums (GWPs) of RMB149.654 billion, representing an increase of 7.3% as compared with the same period of 2021. Of this, GWPs from CPIC Life amounted to RMB99.450 billion, up by 4.2%; those from CPIC P/C^{note 1} amounted to RMB49.864 billion, up by 14.0%. Net profits^{note 2} amounted to RMB5.437 billion, down by 36.4%.

Notes:

1. Consolidated data of CPIC P/C and its subsidiary, China Pacific Anxin Agricultural Insurance Co., Ltd.

2. Attributable to shareholders of the parent.

CPIC Life

Given the inherent development patterns of the life insurance business, the subsidiary put stability in business performance first, while pursuing progress in transformation. During the reporting period, CPIC Life delivered RMB99.450 billion in GWPs, up by 4.2% from the same period of 2021. In the face of COVID-19 resurgence, economic slow-down, and mounting pressure on the insurance industry, CPIC Life persisted in customer orientation, strived for more balanced business growth throughout the year, and enhanced the foundation of the agency force. GWPs from the agency channel reaching RMB79.320 billion, down by 10.0% compared to the same period during 2021.

CPIC Life continued to deepen transformation, and initiated Phase I of the Changhang Action Plan in an all-around way, which particularly pushed for the transitioning of the agency force towards "3 Directions and 5 Mosts" through the Career Agency Force project. Focusing on the core manpower and seeking to drive agent development and productivity gains, the project has got off to a good start. Specifically, it launched the amended Basic Law to reshape agent conduct, optimised recruitment systems and tools, put in place a needs-based selling supportive system, upgraded "Agency Force On-line", a supportive platform for agents, improved the training system, and accelerated renovation of work-sites. As a result, in the first quarter, both business and agency force development showed signs of improvement month by month. FYP per agent per month rose by 19.9% year-on-year; core manpower grew quarter-on-quarter, and their productivity improved both year-on-year and quarter-onquarter, which showed that the amended Basic Law has started to work. On the other hand,

3

retention of new recruits continued to improve, with marked improvement in business quality, evidenced by a 13-month policy persistency ratio of 89.0%, up by 5.3pt from a year earlier.

CPIC Life seeks to diversify channel mix. During the reporting period, bancassurance focused on strategic partnerships and value growth, accelerated the building of new business model, and reported RMB11.666 billion in GWPs, a growth of 892.9%. The group channel stepped up work-site marketing and the reshaping of business model, and achieved RMB8.443 billion in GWPs, up by 39.1%.

| | | | unit: RMB million |
|---------------------------------|--------|--------|-------------------|
| For the 3 months ended 31 March | 2022 | 2021 | Changes (%) |
| Gross written premiums | 99,450 | 95,438 | 4.2 |
| Agency channel | 79,320 | 88,170 | (10.0) |
| New policies | 9,219 | 16,481 | (44.1) |
| Regular premium business | 8,099 | 14,580 | (44.5) |
| Renewed policies | 70,101 | 71,690 | (2.2) |
| Bancassurance channel | 11,666 | 1,175 | 892.9 |
| New policies | 11,030 | 913 | 1,108.1 |
| Renewed policies | 636 | 262 | 142.7 |
| Group channel | 8,443 | 6,071 | 39.1 |
| New policies | 8,153 | 5,858 | 39.2 |
| Renewed policies | 290 | 213 | 36.2 |
| Other channels ^{note} | 21 | 22 | (4.5) |

Note: Other channels include telemarketing & internet sales, and inward reinsurance business.

CPIC P/C

In the face of COVID-19 resurgence, CPIC P/C adhered to high-quality development, and ensured smooth business operation while taking effective pandemic control measures. To support the Rural Invigoration Initiative, the real economy and green development, it further diversified service offering, continuously enhanced quality control and promoted sustainable development.

During the reporting period, the subsidiary recorded RMB49.864 billion in GWPs, up by 14.0% from the same period of 2021. Of this, automobile insurance contributed RMB24.438 billion, up by 11.8%, and non-auto insurance RMB25.426 billion, up by 16.2%. The combined ratio stood at 99.1%, down by 0.2pt. Of this, loss ratio was 70.4%, up by 1.8pt, and expense ratio 28.7%, down by 2.0pt.

| | | | unit: RMB million |
|---------------------------------|--------|--------|-------------------|
| For the 3 months ended 31 March | 2022 | 2021 | Changes (%) |
| GWPs | 49,864 | 43,747 | 14.0 |
| Auto insurance | 24,438 | 21,867 | 11.8 |
| Non-auto insurance | 25,426 | 21,880 | 16.2 |

Asset management

Since the beginning of this year, the A-share market fell steeply, and market interest rates remained relatively low, with movements within a band. The Company maintained a largely stable asset allocation based on profiles of liabilities. Under the guidance of Strategic Asset Allocation (SAA), it increased allocation into long-term fixed income assets to extend asset duration, while dynamically conducting Tactical Asset Allocation (TAA), seizing market opportunities and delivering largely solid investment results.

As at the end of the reporting period, Group investment assets amounted to RMB1,867.262 billion, an increase of 3.0% from the end of 2021. During the reporting period, annualised net investment yield was 3.7%, down by 0.2pt from the same period of last year; annualised total investment yield was 3.7%, down by 0.9pt.

| For the three months ended 31 March | 2022 | 2021 | Changes |
|---|------|------|---------|
| Net investment yield (annualised) (%) ^{note} | 3.7 | 3.9 | (0.2pt) |
| Total investment yield (annualised) (%) ^{note} | 3.7 | 4.6 | (0.9pt) |

Note: The impact of securities sold under agreements to repurchase was considered in the calculation of net investment yield. Average investment assets as the denominator in the calculation of net/total investment yield are computed based on the Modified Dietz method.

§5 Other Information

5.1 Other significant information pertaining to the business operation of the Company

during the reporting period that deserves attention from investors

□Applicable VNot applicable

5.2 Solvency

Please refer to the summaries of quarterly solvency reports (excerpts) published on the websites of SSE (<u>www.sse.com.cn</u>), SEHK (<u>www.hkexnews.hk</u>), LSE (<u>www.londonstockexchange.com</u>) and the Company (<u>www.cpic.com.cn</u>) for information about the solvency of major insurance subsidiaries of the Company.

Definitions

In this report, unless the context otherwise requires, the following terms shall have the meanings set out below:

| "the Company" or "the Group" | China Pacific Insurance (Group) Co., Ltd. |
|------------------------------|---|
| "CPIC Life" | China Pacific Life Insurance Co., Ltd., a subsidiary of China Pacific Insurance (Group) Co., Ltd. |
| "CPIC P/C" | China Pacific Property Insurance Co., Ltd., a subsidiary of China Pacific Insurance (Group) Co., Ltd. |
| "CSRC" | China Securities Regulatory Commission |
| "SSE" | Shanghai Stock Exchange |
| "SEHK" | The Stock Exchange of Hong Kong Limited |
| "LSE" | London Stock Exchange |
| "SFO" | The Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) |
| "Substantial Shareholder" | Has the meaning given to it under the Securities and Futures Ordinance, being a person who has an interest in the relevant share capital of the Company, the nominal value of which is equal to or more than 5% of the nominal value of the relevant share capital of the Company |
| "GDR" | Global depositary receipts |
| "RMB" | Renminbi |
| "pt" | Percentage point |

By Order of the Board China Pacific Insurance (Group) Co., Ltd.

KONG Qingwei

Chairman

Hong Kong, 28 April 2022

As at the date of this announcement, the Executive Directors of the Company are Mr. KONG Qingwei and Mr. FU Fan; the Non-executive Directors of the Company are Mr. HUANG Dinan, Mr. WANG Tayu, Mr. WU Junhao, Mr. CHEN Ran; Mr. ZHOU Donghui, Ms. LIANG Hong, Ms. LU Qiaoling and Mr. John Robert DACEY, and the Independent Non-executive Directors of the Company are Ms. LIU Xiaodan, Mr. CHEN Jizhong, Ms. LAM Tyng Yih, Elizabeth, Mr. WOO Ka Biu, Jackson and Mr. JIANG Xuping.

§6 APPENDIX

6.1

CONSOLIDATED BALANCE SHEET

31 March 2022

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

| | | in RMB millior |
|--|---------------|------------------|
| ITEM | 31 March 2022 | 31 December 2021 |
| | (unaudited) | (audited) |
| ASSETS | | |
| Cash at bank and on hand | 33,692 | 32,545 |
| Financial assets at fair value through profit or loss | 12,687 | 12,353 |
| Derivative financial assets | 301 | 259 |
| Securities purchased under agreements to resell | 9,029 | 13,432 |
| Premium receivables | 48,559 | 25,803 |
| Reinsurance receivables | 10,102 | 11,091 |
| Interest receivables | 19,439 | 20,427 |
| Reinsurers' share of unearned premium reserves | 8,669 | 7,914 |
| Reinsurers' share of claim reserves | 9,579 | 9,164 |
| Reinsurers' share of life insurance reserves | 1,984 | 1,910 |
| Reinsurers' share of long-term health insurance reserves | 12,193 | 11,884 |
| Policy loans | 67,507 | 66,950 |
| Term deposits | 206,971 | 196,519 |
| Available-for-sale financial assets | 637,813 | 645,381 |
| Held-to-maturity financial assets | 442,710 | 396,428 |
| Investments classified as loans and receivables | 411,015 | 406,276 |
| Long-term equity investments | 27,202 | 26,984 |
| Restricted statutory deposits | 6,988 | 7,428 |
| Investment properties | 11,347 | 7,514 |
| Fixed assets | 17,146 | 17,504 |
| Construction in progress | 1,670 | 1,714 |
| Right-of-use assets | 3,292 | 3,475 |
| Intangible assets | 6,080 | 5,509 |
| Goodwill | 1,372 | 1,372 |
| Deferred income tax assets | 3,954 | 1,998 |
| Other assets | 14,414 | 14,330 |
| Total assets | 2,025,715 | 1,946,164 |

CONSOLIDATED BALANCE SHEET (CONTINUED)

31 March 2022

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

| Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD. | | in RMB million |
|---|---------------|------------------|
| ITEM | 31 March 2022 | 31 December 2021 |
| | (unaudited) | (audited) |
| LIABILITIES AND EQUITY | | |
| Derivative financial liabilities | 3 | 1 |
| Securities sold under agreements to repurchase | 87,787 | 73,441 |
| Premium received in advance | 7,785 | 25,154 |
| Commission and brokerage payable | 4,788 | 3,695 |
| Reinsurance payables | 10,027 | 7,638 |
| Employee benefits payable | 5,742 | 7,386 |
| Taxes payable | 5,271 | 4,138 |
| Interest payable | 425 | 517 |
| Claims payable | 21,481 | 21,526 |
| Policyholder dividend payable | 22,351 | 24,176 |
| Policyholders' deposits and investment contract liabilities | 114,833 | 102,843 |
| Unearned premium reserves | 87,114 | 71,493 |
| Claim reserves | 61,572 | 58,420 |
| Life insurance reserves | 1,183,041 | 1,129,622 |
| Long-term health insurance reserves | 136,668 | 125,798 |
| Insurance premium reserves | 341 | 207 |
| Long-term borrowings | 122 | - |
| Bonds payable | 9,996 | 9,995 |
| Lease liabilities | 2,954 | 3,105 |
| Deferred income tax liabilities | 895 | 3,601 |
| Other liabilities | 35,401 | 41,003 |
| Total liabilities | 1,798,597 | 1,713,759 |
| Issued capital | 9,620 | 9,620 |
| Capital reserves | 79,662 | 79,662 |
| Other comprehensive income | 8,984 | 19,655 |
| Surplus reserves | 5,114 | 5,114 |
| General reserves | 19,543 | 19,521 |
| Retained profits | 98,584 | 93,169 |
| Equity attributable to shareholders of the parent | 221,507 | 226,741 |
| Non-controlling interests | 5,611 | 5,664 |
| Total equity | 227,118 | 232,405 |
| Total liabilities and equity | 2,025,715 | 1,946,164 |

Kong Qingwei Legal Representative Zhang Yuanhan Principal in charge of Accounting Affairs

CONSOLIDATED INCOME STATEMENT

For the three months ended 31 March 2022

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

| ITEM | For the three months ended 31 March 2022 | For the three months ended 31 March 2021 |
|--|--|--|
| | (unaudited) | (unaudited) |
| I. Operating income | 146,554 | 151,263 |
| Net premiums earned | 127,651 | 122,614 |
| Gross written premiums | 149,654 | 139,443 |
| Including: Premium from reinsurance assumed | 612 | 489 |
| Less: Premiums ceded to reinsurers | (7,130) | (7,301) |
| Net change in unearned premium reserves | (14,873) | (9,528) |
| Other income | 51 | 32 |
| Investment income | 18,263 | 27,382 |
| Including: Share of profits of associates and joint ventures | 128 | 53 |
| Losses arising from changes in fair value | (368) | (26) |
| Exchange (losses)/gains | (61) | 130 |
| Other operating income | 1,018 | 1,131 |
| II. Operating expense | (140,521) | (140,477) |
| Surrenders | (6,397) | (5,040) |
| Claims | (38,642) | (39,058) |
| Less: Claim recoveries from reinsurers | 3,528 | 3,019 |
| Change in insurance contract reserves | (74,642) | (71,174) |
| Less: Insurance contract reserves recovered from reinsurers | 764 | 1,154 |
| Changes in insurance premium reserves | (135) | (115) |
| Policyholder dividends | (3,428) | (3,562) |
| Expenses for reinsurance assumed | (108) | (216) |
| Taxes and surcharges | (271) | (266) |
| Commission and brokerage expenses | (8,218) | (11,353) |
| Operating and administrative expenses | (11,739) | (11,941) |
| Less: Expense recoveries from reinsurers | 1,799 | 1,801 |
| Interest expenses | (902) | (891) |
| Other operating expenses | (1,529) | (1,879) |
| Asset impairment losses | (601) | (956) |
| III. Operating profit | 6,033 | 10,786 |
| Add: Non-operating income | 24 | 63 |
| Less: Non-operating expenses | (17) | (8) |
| IV. Profit before tax | 6,040 | 10,841 |
| Less: Income tax | (451) | (2,053) |
| V. Net profit | 5,589 | 8,788 |
| Classified by continuity of operations: | | |
| Net profit from continuing operations | 5,589 | 8,788 |
| Net profit from discontinued operations | - | - |
| Classified by ownership of the equity: | | |
| Attributable to shareholders of the parent | 5,437 | 8,547 |
| Non-controlling interests | 152 | 241 |
| VI. Earnings per share | | |
| Basic earnings per share (RMB per share) | 0.57 | 0.89 |
| Diluted earnings per share (RMB per share) | 0.57 | 0.89 |

CONSOLIDATED INCOME STATEMENT (CONTINUED)

For the three months ended 31 March 2022

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

| | | in RMB million |
|---|--|--|
| ITEM | For the three months ended 31 March 2022 | For the three months ended 31 March 2021 |
| | (unaudited) | (unaudited) |
| VII. Other comprehensive income/(loss) | (10,876) | (2,267) |
| Other comprehensive income/(loss) to be reclassified to profit or loss in subsequent periods: | (10,876) | (2,267) |
| Exchange differences on translation of foreign operation | (10) | 4 |
| Changes of fair value of available-for-sale financial assets and related impact to insurance liabilities | (14,482) | (3,009) |
| Income tax relating to these item | 3,616 | 738 |
| VIII. Total comprehensive income | (5,287) | 6,521 |
| Attributable to shareholders of the parent | (5,234) | 6,329 |
| Attributable to non-controlling interests | (53) | 192 |

Kong Qingwei

Legal Representative

Zhang Yuanhan Principal in charge of Accounting Affairs

CONSOLIDATED CASH FLOW STATEMENT

For the three months ended 31 March 2022

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

| in RME | | in RMB million |
|---|--|--|
| ITEM | For the three months ended 31 March 2022 | For the three months ended 31 March 2021 |
| | (unaudited) | (unaudited) |
| Cash flows from operating activities | | |
| Cash received from premium income from direct insurance contracts | 112,507 | 101,827 |
| Net cash received from reinsurance contracts | 1,844 | - |
| Net increase in policyholders' deposits and investments contract liabilities | 9,905 | 8,688 |
| Refund of taxes and surcharges | 10 | 11 |
| Cash received relating to other operating activities | 2,129 | 1,641 |
| Sub-total of cash inflows | 126,395 | 112,167 |
| Cash paid for claims under direct insurance contracts | (38,199) | (39,082) |
| Net cash paid under reinsurance contracts | - | (128) |
| · | (7,467) | (10,523) |
| Cash paid for commission and brokerage expenses | | |
| Cash paid for policyholder dividends | (3,870) | (4,114) |
| Cash paid to and on behalf of employees | (7,888) | (8,277) |
| Payments of taxes and surcharges | (1,998) | (2,305) |
| Cash paid relating to other operating activities | (14,584) | (11,683) |
| Sub-total of cash outflows | (74,006) | (76,112) |
| Net cash flows from operating activities | 52,389 | 36,055 |
| II Cash flows from investing activities | | |
| Cash received from disposal of investments | 88,701 | 90,896 |
| Cash received from returns on investments | 19,571 | 16,834 |
| Net cash received from disposal of subsidiaries and other business entities | 1 | 3,636 |
| Net cash received from disposals of fixed assets, intangible assets and other long-term assets | 2 | 5 |
| Sub-total of cash inflows | 108,275 | 111,371 |
| Cash paid to acquire investments | (168,929) | (118,312) |
| Net increase in policy loans | (566) | (875) |
| Net cash paid to acquire subsidiaries and other business entities | (225) | (1,936) |
| Cash paid to acquire fixed assets, intangible assets and other long-term assets | (5,578) | (395) |
| Cash paid relating to other investing activities Sub-total of cash outflows | (65) | (28) |
| Net cash flows used in investing activities | (175,363) (67,088) | (121,546) (10,175) |
| III Cash flows from financing activities | (07,088) | (10,175) |
| Increase in securities sold under agreements to repurchase, net | 15,156 | |
| Cash received relating to other financing activities | 319 | - 74 |
| Sub-total of cash inflows | 15,475 | 74 |
| Cash repayments of borrowings | (2,387) | (2,500) |
| Cash payments for distribution of dividends, profits or interest expenses | (775) | (894) |
| Decrease in securities sold under agreements to repurchase, net | - | (18,599) |
| Cash paid relating to other financing activities | (847) | (680) |
| Sub-total of cash outflows | (4,009) | (22,673) |
| Net cash flows from/(used in) financing activities | 11,466 | (22,599) |
| IV Effects of exchange rate changes on cash and cash equivalents | (41) | 17 |
| V Net (decrease)/increase in cash and cash equivalents | (3,274) | 3,298 |
| Add: Cash and cash equivalents at the beginning of period | 45,628 | 34,767 |
| VI Cash and cash equivalents at the end of period | 42,354 | 38,065 |

Kong Qingwei Legal Representative Zhang Yuanhan Principal in charge of Accounting Affairs

BALANCE SHEET

31 March 2022

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

| | | in RMB million | |
|---|---------------|------------------|--|
| ITEM | 31 March 2022 | 31 December 2021 | |
| | (unaudited) | (audited) | |
| ASSETS | | | |
| Cash at bank and on hand | 3,379 | 5,261 | |
| Financial assets at fair value through profit or loss | 6 | 9 | |
| Securities purchased under agreements to resell | 350 | 10 | |
| Interest receivables | 778 | 631 | |
| Term deposits | 14,253 | 14,278 | |
| Available-for-sale financial assets | 29,606 | 29,442 | |
| Investments classified as loans and receivables | 16,319 | 17,086 | |
| Long-term equity investments | 65,685 | 64,985 | |
| Investment properties | 2,956 | 2,992 | |
| Fixed assets | 1,297 | 1,338 | |
| Construction in progress | 3 | 3 | |
| Right-of-use assets | 334 | 350 | |
| Intangible assets | 209 | 236 | |
| Other assets | 2,685 | 2,613 | |
| Total assets | 137,860 | 139,234 | |
| LIABILITIES AND EQUITY | | | |
| Securities sold under agreements to repurchase | 400 | 1,120 | |
| Commission and brokerage payable | 1 | 1 | |
| Employee benefits payable | 197 | 339 | |
| Taxes payable | 84 | 8 | |
| Lease liabilities | 317 | 362 | |
| Deferred income tax liabilities | 163 | 356 | |
| Other liabilities | 574 | 556 | |
| Total liabilities | 1,736 | 2,742 | |
| Issued capital | 9,620 | 9,620 | |
| Capital reserves | 79,312 | 79,312 | |
| Other comprehensive income | 752 | 1,354 | |
| Surplus reserves | 4,810 | 4,810 | |
| Retained profits | 41,630 | 41,396 | |
| Total equity | 136,124 | 136,492 | |
| Total liabilities and equity | 137,860 | 139,234 | |

Kong Qingwei Legal Representative Zhang Yuanhan Principal in charge of Accounting Affairs

INCOME STATEMENT

For the three months ended 31 March 2022

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

| | | in RMB million |
|--|---------------|----------------|
| | For the three | For the three |
| ITEM | months ended | months ended |
| | 31 March 2022 | 31 March 2021 |
| | (unaudited) | (unaudited) |
| I. Operating income | 871 | 1,352 |
| Other income | 4 | 3 |
| Investment income | 634 | 995 |
| Exchange (losses)/gains | (46) | 92 |
| Other operating income | 279 | 262 |
| II. Operating expenses | (571) | (563) |
| Taxes and surcharges | (22) | (22) |
| Operating and administrative expenses | (527) | (436) |
| Interest expenses | (8) | (10) |
| Other operating expenses | (39) | (33) |
| Assets impairment losses | 25 | (62) |
| III. Operating profit | 300 | 789 |
| Add: Non-operating income | - | 52 |
| Less: Non-operating expenses | - | (1) |
| IV. Profit before tax | 300 | 840 |
| Less: Income tax | (66) | (199) |
| V. Net profit | 234 | 641 |
| Classified by continuity of operations: | | |
| Net profit from continuing operations | 234 | 641 |
| Net profit from discontinued operations | - | - |
| VI. Other comprehensive income/(loss) | (602) | (279) |
| Other comprehensive income/(loss) to be | | |
| reclassified to profit or loss in subsequent | (602) | (279) |
| periods: | | |
| Changes in fair value of available-for-sale | (803) | (372) |
| financial assets | (803) | (372) |
| Income tax relating to available-for-sale | 201 | 93 |
| financial assets | | 33 |
| VII. Total comprehensive income | (368) | 362 |

Kong Qingwei Legal Representative Zhang Yuanhan Principal in charge of Accounting Affairs

CASH FLOW STATEMENT

For the three months ended 31 March 2022

Prepared by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD.

| пера | red by: CHINA PACIFIC INSURANCE (GROUP) CO., LTD. | | in RMB million |
|------|---|--|--|
| | ITEM | For the three months ended 31 March 2022 | For the three months ended 31 March 2021 |
| | | (unaudited) | (unaudited) |
| 1 0 | Cash flows from operating activities | | |
| | Cash received relating to other operating activities | 155 | 360 |
| | Sub-total of cash inflows | 155 | 360 |
| | Cash paid to and on behalf of employees | (475) | (310) |
| | Payments of taxes and surcharges | (27) | (23) |
| | Cash paid relating to other operating activities | (102) | (246) |
| | Sub-total of cash outflows | (604) | (579) |
| N | et cash flows used in operating activities | (449) | (219) |
| II C | Cash flows from investing activities | | |
| | Cash received from disposal of investments | 3,001 | 4,358 |
| | Cash received from returns on investments | 425 | 386 |
| | Net cash received from disposal of subsidiaries and other business entities | - | 43 |
| | Sub-total of cash inflows | 3,426 | 4,787 |
| | Cash paid to acquire investments | (3,055) | (6,608) |
| | Net cash paid to acquire subsidiaries and other business entities | (700) | (155) |
| | Cash paid to acquire fixed assets, intangible assets and other long-term assets | (7) | (32) |
| | Sub-total of cash outflows | (3,762) | (6,795) |
| N | et cash flows used in investing activities | (336) | (2,008) |
| | Cash flows from financing activities | | |
| | Increase in securities sold under agreements to repurchase, net | - | 2,988 |
| | Cash received relating to other financing activities | - | 52 |
| | Sub-total of cash inflows | - | 3,040 |
| | Cash payments for distribution of dividends, profits or interest expenses | (5) | (6) |
| | Decrease in securities sold under agreements to repurchase, net | (720) | - |
| | Cash paid relating to other financing activities | (12) | (3) |
| | Sub-total of cash outflows | (737) | (9) |
| N | et cash flows (used in)/from financing activities | (737) | 3,031 |
| | ffect of exchange rate changes on cash and cash equivalents | (20) | 1 |
| VN | Net (decrease)/increase in cash and cash equivalents | (1,542) | 805 |
| | Add: Cash and cash equivalents at the beginning of period | 5,271 | 381 |
| | Cash and cash equivalents at the end of period | 3,729 | 1,186 |

Kong Qingwei

Zhang Yuanhan Principal in charge of Accounting Affairs Xu Zhen

Legal Representative

counting Affairs F

Head of Accounting Department